

**Ozarks  
Gunsmithing  
Company**  
offers several  
brochures and  
flyers written to  
be informative  
and educational  
on various gun  
topics.

**Available Topics are:**

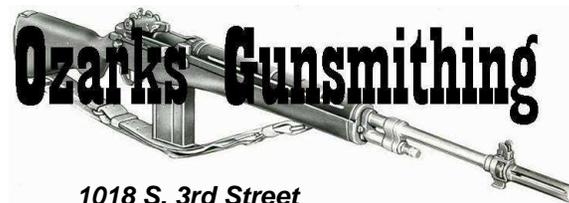
- Fix All Your Guns
- Cleaning
- Firearm Restoration
- Bluing, Parkerizing, and Coatings
- Firearm Enhancement
- CCW Guide
- Sights and Scopes
- [Estate/Consignment Firearms](#)

Other topics will be covered as our customers ask more questions and need to have straight up answers based upon our decades of experience.

Always feel free to ask questions. We really do not consider any question a dumb one.

## *Easy Access*

Located in **Ozark, Missouri** with easy access from Highway 65, Highway 14, and Highway F. on Business 65 or South 3rd Street.



1018 S. 3rd Street  
Ozark, MO 65721  
417.343.7579  
[www.ozarksgunsmithing.com](http://www.ozarksgunsmithing.com)  
[gunsmith@ozarksgunsmithing.com](mailto:gunsmith@ozarksgunsmithing.com)



## **Estate/ Consignment**



## **Servicing ALL of your Firearms!**



1018 S. 3rd Street  
Ozark, MO 65721  
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[gunsmith@ozarksgunsmithing.com](mailto:gunsmith@ozarksgunsmithing.com)

## *Why Consignment ?....*

**Estate Consignment**– With the tragic loss of a love one, there are scores of details that require the involvement of a spouse or children that must be attended to. Firearm liquidation should not be one of them. That’s why many people have chosen Ozarks Gunsmithing to carefully attend to the details of liquidating a Firearms Estate in the most caring and professional manner possible. Generally, the end result is ...

- More money in the possession of the seller
- NO hassles with friends or family trying to handle the private sales of firearms
- Official Federal Transfer of ownership removing the deceased or estate from ownership
- No auction company hassles, miscommunications, or other historical issues
- Sales receipt on each firearm for record purposes
- Joint establishment of sale prices between the seller and Ozarks Gunsmithing. We have a vast understanding of gun values, market conditions, and an established client base that includes many collectors

In most instances, Estate Consignment affords a higher return of the sale(s) dollars from the firearm to the seller. As in any retail situation, when a retailers purchases a product and invests cash into the product, the purchase price must be lower to afford a better return on investment of that cash. Therefore, the price paid to the seller is pushed down to support this “margin”. With Estate Consignment, those margin pressures are eliminated and since the compensation is commission based, the incentive to keep pricing is generally held to optimum to enhance the commission dollars. However, the pricing must be market worthy so that the firearm will sell. If a seller is in need of immediate cash, then the consignment option may not be practical.

If this is the case, price will probably be sacrificed to allow for margin generation. Estate Consignments are discreetly announced on our website, as well as by private emails and flyers to a select group of interested buyers and collectors in our vast database. It is always our intent to handle consignment sales with complete discretion and anonymity. The buyer does not know the origin or contacts of the seller of the firearms. All transactions are handled by Ozarks Gunsmithing.

### **General Consignments**

General Consignments work very similar to Estate Consignments. The largest exception is that general consignments have fewer quantities of firearms and are not privately viewed by our collector customer base. These firearms are placed in our firearms general sales population and display.

### **Here’s how it Works!**

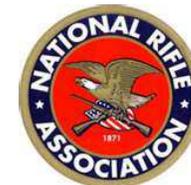
1. Ozarks Gunsmithing is contacted by phone or personal visit giving us the details of the consignment request, If it is just a few firearms, you are welcome to bring them along, At this juncture, seller information is gathered for our files.
2. If the estate is large and perhaps too large for you to transport, we will make arrangements to pick-up the firearms. Generally, this happens on a Monday.
3. Each firearm is documented and posted to our manual form, including serial number, if applicable. A visual percentage of condition is posted to each form and a manual receipt is issued to you.
4. Once the firearms arrive at our shop each firearm is closely evaluated for condition, function, and market value. Generally we gather value information from up to five sources to acquire a good value consensus. This is our due diligence and may take some time dependant upon the quantity of firearms.

5. Generally, the only repairs that are made are those that insure safety and proper function of the firearm unless the cost of those repairs are greater than the sale value of the firearm. The cost of these repairs are deducted from the amount of the payment check to the seller.
6. Once completed, it’s time to meet and determine a sale price that is mutually acceptable both to the seller and Ozarks Gunsmithing. A formal, computer based, transaction is completed for each firearm and the firearms are readied for sale including cleaning and repairs (if needed) .
7. The sales process begins. Depending on many factors, this process can take days, weeks, or months. It takes time to contact collectors and potential buyers and have them view the firearms. In a few rare instances the buyer may make an atypical offer for which we may need to contact you for approval. These instances are rare.
8. Once the firearm(s) are sold, money is collected from the buyer, proper federal and state paper work is completed, including sales tax, and the ownership is transferred.

Ozarks Gunsmithing will issue a check, once monthly, to the seller for firearms sold. The amount of the check will be the final approved price less any repairs and sales commission for the sale. An individual sales receipt for each firearm will accompany the check.

Because of the expense of this type of transaction, we require a minimum period of firearm possession to give us ample time to sell the firearm(s).

General Consignments: 6 months  
Estate Consignments: 12 months



**AMERICAN  
GUNSMITH**